

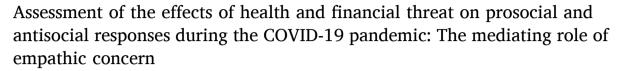
Contents lists available at ScienceDirect

# Personality and Individual Differences

journal homepage: www.elsevier.com/locate/paid



### Short Communication





Celia Serrano-Montilla <sup>a,1</sup>, María Alonso-Ferres <sup>b,1</sup>, Ginés Navarro-Carrillo <sup>c</sup>, Luis M. Lozano <sup>a,\*</sup>, Inmaculada Valor-Segura <sup>b</sup>

- <sup>a</sup> Department of Methodology for Behavioral Sciences, University of Granada, Spain
- <sup>b</sup> Department of Social Psychology, University of Granada, Spain
- <sup>c</sup> Department of Psychology, University of Jaén, Spain

#### ARTICLE INFO

Keywords: COVID-19 Threat Prosocial tendencies Antisocial tendencies Empathic concern

#### ABSTRACT

This research aims to elucidate the connection of perceived health and financial threat linked to the COVID-19 pandemic with the willingness to engage in prosocial and antisocial behaviors, while also testing the potential mediating role of empathic concern. During the lockdown period, a sample of Spanish community members (N = 702) filled in a multi-measure online survey. Our results revealed that (a) COVID-19 health (but not financial) threat predicted a greater tendency to express prosocial actions, (b) none of these forms of COVID-19 threat predicted antisocial inclinations, and (c) empathic concern mediated the effects of COVID-19 health threat on both prosocial and antisocial tendencies. Findings speak to the ongoing debate about whether individuals most psychologically impacted by the pandemic would tend to respond in a more prosocial or antisocial manner.

# 1. Introduction

The SARS-Coronavirus-2 disease (COVID-19), formally characterized as a pandemic by the World Health Organization (WHO) on March 11th, 2020, is by far one of the most significant challenges that citizens of present-day societies have encountered. On November 20th, a total of 57,274,018 cases had been detected, and 1,368,000 COVID-19-related deaths had been reported globally (WHO, 2020). Given the magnitude of the unfolding COVID-19 pandemic and intending to advance our understanding of individuals' responses to this threat, it is imperative to gather essential information on its wide-ranging psychosocial consequences.

Psychological functions can be deteriorated due to COVID-19; for instance, after the declaration of the outbreak of COVID-19, a significant increase in levels of anxiety and depression, and a decrease of satisfaction of life and happiness, were observed among Chinese individuals (Li et al., 2020). However, there is conflicting evidence on the predominant nature (prosocial vs. antisocial) of the social responses triggered by the COVID-19 pandemic crisis. Day-to-day representative cases of otherbeneficial prosocial behavior (e.g., making protective equipment

against COVID-19) and antisocial behavior (e.g., ignoring the quarantine restrictions) appear under this adverse context (Goitia, 2020; Martín, 2020). Our research should shed light on the linkage between the COVID-19 crisis threat and the willingness to engage in prosocial and antisocial behaviors.

1.1. COVID-19 crisis-related perceived impact and prosocial/antisocial tendencies

Are individuals most threatened by the COVID-19 global crisis more or less willing to exhibit prosocial and antisocial responses? One way to articulate a response to such a question is to draw on Taylor's (2006) tend-and-befriend model's biobehavioral bases. This model suggests that the unpleasant psychological and biological responses arising from stressful and threatening conditions can be dampened through other-oriented responses. Rather than antisocial responses, the expression of prosocial behaviors represents a better strategy to handle potentially threatening events.

Findings from recent research examining human social behavior in a financial crisis context are aligned with the formulations described  $\frac{1}{2}$ 

<sup>\*</sup> Corresponding author at: Department of Methodology for Behavioral Sciences, University of Granada, Campus de Cartuja s/n, 18071 Granada, Spain. E-mail address: lmlozano@ugr.es (L.M. Lozano).

Celia Serrano-Montilla and María Alonso-Ferres have co-first authorship

above. Concretely, Alonso-Ferres et al. (2020) found that a higher perceived threat related to the Spanish economic crisis promoted a greater inclination to engage in helping behavior. Additionally, preliminary evidence on the psychosocial effects of the COVID-19 threat keeps with that reasoning. For instance, Kachanoff et al. (2020) showed that the COVID-19 psychological threat correlates positively with support and adherence to public health initiatives aimed at preventing the spread of the virus—a representative example of other-oriented response. Considering that the pandemic's repercussions go beyond health, it has sparked a widespread economic meltdown that has increased citizens' financial strain; we will analyze whether both perceived health and financial threat related to COVID-19 may be associated with increased prosocial and diminished antisocial inclinations (Hypothesis 1).

We will also investigate empathic concern as a potential mechanism underlying the COVID-19 health/financial threat-prosocial/antisocial linkage. This notion is supported by earlier research suggesting that exposure to threatening environments make individuals more sensitive to others' needs (Alonso-Ferres et al., 2020) and that a greater emotional sensitivity toward others' suffering relates to increased prosocial acts and diminished antisocial tendencies (Carlo et al., 2010; Davis et al., 2018). Therefore, we reasoned that a higher perceived health and financial threat linked to the pandemic prompt prosocial responses and undermined antisocial inclinations by enhancing empathic concern (Hypothesis 2).

### 2. Method

#### 2.1. Participants

The sample consisted of 702 participants (460 females;  $M_{\rm age} = 28.41$ ,  $SD_{\rm age} = 11.97$ ) residing in Spain during the COVID-19 lockdown period (see sociodemographics in Supplemental material S1).

# 2.2. Measures

#### 2.2.1. Prosocial and antisocial tendencies

Drawing from various sources (e.g., Goitia, 2020), we developed an ad hoc measure to assess prosocial and antisocial inclinations during the COVID-19 lockdown period. Participants were asked to rate on a 5-point Likert scale (1=not-at-all, 5=absolutely) their willingness to engage in 20 COVID-19-related social behaviors. An exploratory factor analysis with Oblimin rotation was performed. Using principal axis factoring as the extraction method and following Kaiser's criterion, a two-factor solution was confirmed, explaining 29.5% of total variance (TLI = 0.89; RMSEA = 0.05, 90% CI [0.04, 0.06]). The first factor included 10 items that assessed prosocial tendencies (e.g., "To spend part of your working time performing actions for the common good";  $\alpha$  = 0.75 [M = 4.24, SD = 0.56]), and the second factor comprised 9 items (one item was removed; discrimination index was -0.08) that evaluated antisocial tendencies (e.g., "To organize home parties or friend meetings";  $\alpha$  = 0.73 [M = 1.61, SD = 0.55]).

### 2.2.2. Empathic concern

Level of agreement (8 items; e.g., "I am often quite touched by things that I see happen") included in the Interpersonal Reactivity Index (Davis, 1980) was provided on a 5-point Likert scale (1 = totally-disagree, 5 = total-agree;  $\alpha = 0.71$  [M = 4.02, SD = 0.59]).

### 2.2.3. Perceived health and financial threats

The Financial Threat Scale (Marjanovic et al., 2013) was adapted (i. e., "Considering the COVID-19 pandemic situation in Spain, please indicate how you feel about your [financial/health] situation"). Five items assessed perceived health threat (e.g., "How insecure do you feel";  $\alpha=0.90$  [M=2.88, SD=1.06]), and 5 items evaluated perceived financial threat (e.g., "How much do you think about it";  $\alpha=0.84$  [M=0.84]

3.18, SD = 0.96]) on a 5-point Likert scale (1 = not-at-all, 5 = a-great-deal).

### 2.2.4. Demographics

Age, gender, marital status, employment status, education, income, and subjective social class were controlled for regression and mediation analyses.

### 2.3. Procedure

From March 30th to April 28th, 2020—coinciding with Spain's lockdown period—the sample was recruited via online advertisements on university networks and social media (i.e., incidental sampling). Individuals were provided with a brief description of the study and the estimated duration (15–20 min); anonymity and confidentiality were also ensured. Then, participants provided informed consent and filled out the online measures. This study was developed following the ethical standards of the local university and the Declaration of Helsinki. Data are available at OSF.

#### 3. Results

#### 3.1. Correlational analyses

Perceived health and financial threat were both associated with greater scores on prosocial tendencies (r=0.16, p<.001; r=0.12, p=.002, respectively). However, only perceived health threat was significantly related to antisocial tendencies (r=-0.09, p=.018). Empathic concern was positively associated with prosocial tendencies (r=0.47, p<.001) and negatively correlated with antisocial tendencies (r=-0.30, p<.001).

# 3.2. Main analysis

Two hierarchical regression analyses tested whether the two forms of COVID-19-related threat (i.e., perceived health and financial threat) predicted antisocial and prosocial tendencies. Sociodemographics were entered in Step 1 and COVID-19-related threats in Step 2.

Among COVID-19 threats (Supplemental material S2), only elevated perceived health threat predicted greater prosocial tendencies (b=0.046, p=.046, 95% CI [0.001, 0.091]). This effect was sustained even after controlling for sociodemographics. The addition of the COVID-19 threat measures in Step 2 significantly accounted for unique criterion variance (1.4%),  $\Delta F(2, 678) = 5.33, p=.005$ . None of the COVID-19 threat measures predicted antisocial tendencies.

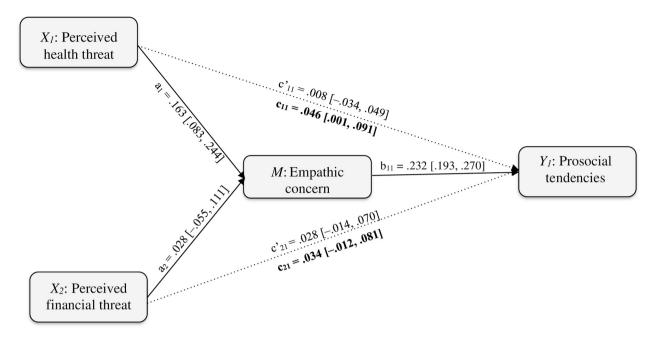
As Fig. 1 (Panel A) shows, the associations between perceived health threat and empathic concern and prosocial tendencies and empathic concern were significant. Moreover, results showed that perceived health threat was indirectly linked to prosocial tendencies (b=0.038, SE=0.010, 95% CI [0.019, 0.059]) via its effect on empathic concern. Empathic concern did not mediate the association between perceived financial threat and prosocial tendencies, b=0.007, SE=0.010, 95% CI [-0.013, 0.025].

Furthermore, Fig. 1 (Panel B) indicates that perceived health threat was related to increased empathic concern, which diminished antisocial tendencies. Results confirmed that the perceived health threat-antisocial tendencies connection was driven by enhanced empathic concern, b=-0.023, SE=0.007, 95% CI [-0.041,-0.012]. Finally, as with prosocial tendencies, results did not yield an indirect effect of perceived financial threat on antisocial tendencies through empathic concern, b=-0.004, SE=0.006, 95%C I [-0.061,0.007].

#### 4. Discussion

In this research, we tested whether (a) higher pandemic-related health and financial threat relate to increased prosocial tendencies

# Panel A



# Panel B

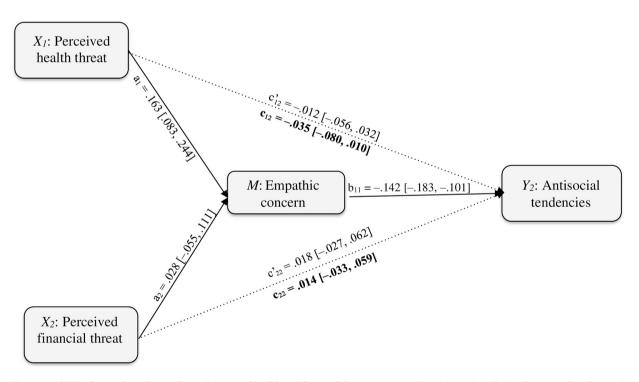


Fig. 1. Mediation model displaying the indirect effects of perceived health and financial threat on prosocial tendencies (Panel A) and antisocial tendencies (Panel B) via empathic concern. Unstandardized estimates, with 95% CI reported between brackets. Total effects appear in bold text. The bootstrap sample size was 5000.

and diminished antisocial inclinations, and (b) empathic concern helps explain such associations.

Correlational analysis showed that both forms of COVID-19-related threat were associated with greater prosocial inclinations. These data corroborate prior work positing that personal exposure to adversity (e. g., crises) might be conducive to higher prosocial responses (Alonso-Ferres et al., 2020). However, only perceived health threat was

negatively correlated with antisocial responses, suggesting that the underlying nature of these types of COVID-19-related threats might contribute differently to social motivation during the lockdown. Consistent with this idea, but contrary to our expectations, hierarchical regression analyses found perceived health threat linked to COVID-19—and not financial threat—to be predictive of prosocial tendencies. Thus, the more individuals perceived their health (rather than their

financial situation) as threatened due to the COVID-19 pandemic, the more they would respond in a prosocial manner. An explanation may come from the notion of *threat imminence*. Vieira et al. (2020) indicated that, in the context of the current pandemic, prosocial responses vary along a threat imminence continuum, with situations of higher imminence and salience being particularly predictive of other-oriented outcomes. Therefore, during the peak of the COVID-19 crisis in Spain, the disease's rapid spread could have made people perceive contracting the virus as an upcoming threat (Dryhurst et al., 2020). Conversely, our results excluded the utility of both perceived health and perceived financial threats in predicting antisocial inclinations.

Such findings revealed that people principally engage in prosocial behavior when perceiving their health threatened during the early stage of the COVID-19 pandemic. Rather than selfish or antisocial motivations, the promotion of other-oriented tendencies seems to be an adaptive strategy to adequately face the threatening feelings (Alonso-Ferres et al., 2020). Further investigations should ascertain whether this prosocial motivation—partly facilitated by feelings of threat—might be at the basis of the creation of cooperative networks allowing for more efficient community coping.

Mediation analysis illuminated the mechanism (i.e., empathic concern) behind the effects of perceived health threat on prosocial/antisocial inclinations. Hence, feeling threatened in terms of health during the lockdown period in Spain was conducive to higher levels of concern for those most in need, which, in turn, could trigger greater prosocial (and lower antisocial) responses. These findings (a) underline the relevant role of empathic concern in promoting prosocial tendencies (Davis et al., 2018), this time in response to perceived health threat in the context of a pandemic, and (b) advance our understanding of the absence of perceived health threat's (direct) effect on antisocial inclinations. Our data highlight that greater perceived health threat is only associated with lower antisocial tendencies indirectly via higher empathic concern, suggesting that empathic concern might also be crucial in inhibiting antisocial responses under high-perceived threat conditions.

Using a cross-sectional design in a unique country could challenge our results' generalizability and between-country comparability, even if other countries show similar social, health, and economic conditions to Spain. Multicountry research with a multilevel approach is needed to test the global scope of our findings. Furthermore, though this study systematically analyzed the contribution of various forms of psychological threat to social responses during the pandemic, future research on the role of threat in social behavior should also control negative emotions stemming from certain factors relevant to COVID-19, such as misinformation or isolation. Notwithstanding the above, this research (a) complements recent investigations on the effects of various forms of perceived threat or risk-related measures linked to the COVID-19 crisis on psychosocial criteria (Dryhurst et al., 2020; Kachanoff et al., 2020; Vieira et al., 2020) and (b) offers valuable insight into the psychosocial effects of the COVID-19 pandemic during the confinement period in Spain by confirming the relevance of perceived (health) threat in motivating prosocial inclinations and unveiling the explanatory role of empathic concern.

Supplementary data to this article can be found online at https://doi.org/10.1016/j.paid.2021.110855.

#### CRediT authorship contribution statement

Celia Serrano-Montilla: Methodology, Software, Writing – review & editing. María Alonso-Ferres: Writing – original draft, Investigation, Writing – review & editing. Ginés Navarro-Carrillo: Writing – original draft, Investigation, Writing – review & editing. Luis M. Lozano: Methodology, Software, Supervision, Writing – review & editing. Inmaculada Valor-Segura: Conceptualization, Data curation, Supervision, Writing – review & editing.

#### Acknowledgements

This research was supported by the Spanish Ministry of Economy and Competitiveness (Ref. PSI2017-83966-R[MINECO/AEI/FEDER/UE]).

#### References

- Alonso-Ferres, M., Navarro-Carrillo, G., Garrido-Macías, M., Moreno-Bella, E., & Valor-Segura, I. (2020). Connecting perceived economic threat and prosocial tendencies: The explanatory role of empathic concern. *PLoS One*, 15(5), Article e0232608. https://doi.org/10.1371/journal.pone.0232608.
- Carlo, G., Mestre, M. V., Samper, P., Tur, A., & Armenta, B. E. (2010). Feelings or cognitions? Moral cognitions and emotions as longitudinal predictors of prosocial and aggressive behaviors. *Personality and Individual Differences*, 48, 872–877. https:// doi.org/10.1016/j.paid.2010.02.010.
- Davis, A. N., Carlo, G., Streit, C., & Crockett, L. J. (2018). Considering economic stress and empathic traits in predicting prosocial behaviors among US Latino adolescents. *Social Development*, 27, 58–72. https://doi.org/10.1111/sode.12249.
- Davis, M. (1980). A multidimensional approach to individual differences in empathy. JSAS Catalog of Selected Documents in Psychology, 10, 85–104.
- Dryhurst, S., Schneider, C. R., Kerr, J., Freeman, A. L. J., Recchia, G., Van der Bles, A. M., ... Van der Linden, S. (2020). Risk perceptions of COVID-19 around the world. *Journal of Risk Research*. https://doi.org/10.1080/13669877.2020.1758193.
- Goitia, F. (2020). ¿Por qué la gente se salta la cuarentena? El psicópata del piso de al lado. XL SEMANAL. https://www.xlsemanal.com/conocer/sociedad/20200324/sa ltarse-la-cuarentena-egoismo-falta-de-empatia-coronavirus.html.
- Kachanoff, F., Bigman, Y., Kapsaskis, K., & Gray, K. (2020). Measuring realistic and symbolic threats of covid-19 and their unique impacts on well-being and adherence to public health behaviors. Social Psychological and Personality Science. https://doi. org/10.1177/1948550620931634.
- Li, S., Wang, Y., Xue, J., Zhao, N., & Zhu, T. (2020). The impact of COVID-19 epidemic declaration on psychological consequences: A study on active Weibo users. *International Journal of Environmental Research and Public Health*, 17(6), 2032. https://doi.org/10.3390/ijerph17062032.
- Marjanovic, Z., Greenglass, E. R., Fiksenbaum, L., & Bell, C. M. (2013). Psychometric evaluation of the Financial Threat Scale in the context of the great recession. *Journal* of Economic Psychology, 36, 1–10. https://doi.org/10.1016/j.joep.2013.02.005.
- Martín, J. (2020, May 13). Coronavirus. Un barrio unido contra el hambre: "Detrás de esa cola para pedir comida está la realidad de muchas familias". RTVE. https://www.rtve.es/noticias/20200513/barrio-unido-contra-hambre-detras-cola-para-pedir-com ida-esta-realidad-muchas-familias/2013997.shtml.
- Taylor, S. E. (2006). Tend and befriend: Biobehavioral bases of affiliation under stress. Current Directions in Psychological Science, 15, 273–277. https://doi.org/10.1111/ i.1467-8721.2006.00451.x.
- Vieira, J. B., Pierzchajlo, S., Jangard, S., Marsh, A. A., & Olsson, A. (2020). Perceived threat and acute anxiety predict increased everyday altruism during the COVID-19 pandemic. Available at: https://psyarxiv.com/n3t5c/.
- World Health Organization (WHO). (2020). Coronavirus disease (COVID-19). Situation report. Retrieved from https://www.who.int/emergencies/diseases/novel-coron